

Dear Exporter Members,

We would like to inform the members exporting to Brazil regarding complaints relating to trade disputes between Indian supplier and Brazilian buyers the Consulate General of India, Sao Paulo has informed us the following:-

Quote

The Consulate from time to time receives complaints relating to trade disputes between Indian supplier and Brazilian buyers. Especially, after the adverse effects of pandemic situation, number of such complaints have increased mainly from small companies involving relatively smaller amounts. The Consulate as a practice, on receipt of such complaints, reaches out to the Brazilian companies and encourages them to resolve the trade disputes through negotiation with the Indian suppliers on amicable terms. Failing such efforts, the Consulate suggests the two companies to resolve the matter themselves through legal channels based on terms of contract. However, the legal option involves significant expenditure in terms of money and time and may not be viable in cases of smaller amounts.

The Consulate in this context had approached the India Brazil Chamber of Commerce (IBCC), which is the bilateral Chamber of Commerce based in Rio and working for promotion of bilateral trade since 2003, having institutional support both in India and Brazil. The IBCC has shared brochure ([Click here](#)) of its new service for Support for Dispute Settlement, in which the IBCC, on behalf of the contracting party, will provide assistance in contacting Brazilian companies to resolve the dispute and find a cordial solution or agreement. The service can be hired by aggrieved companies on payment basis.

Although the Consulate will continue to provide its all out support for resolving such disputes, the information about the service being provided by the IBCC may please be circulated among your members as an additional channel of effort for resolution of long-pending disputes.

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Members exporting to Brazil are request to take note of the above.

Thanks and Regards,

Suresh Ramrakhiani

Chief Executive Officer

**Indian Oilseeds & Produce Export
Promotion Council (IOPEPC)**

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